SUSTAINABILITY INDICATORS AT OTOKAR



OTOKAR'S SUSTAINABILITY EFFORTS

RESPONSIBLE MANAGEMENT

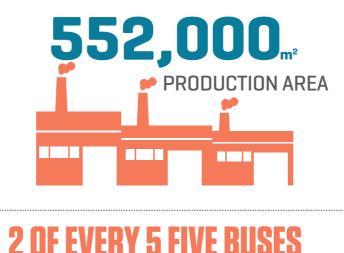
Corporate Governance Rating Score



CONTINUOUS GROWTH

100% LOCAL CAPITAL

EMPLOYEES







+ COUNTRIES

INCREASE IN SALES REVENUES COMPARED 14%

INNOVATION

R&D EXPENDITURES TL 84 IN 2016

530 R&D EMPLOYEES 20+ **BUSINESS**

PARTNERS INVOLVED IN CoMoSeF



DESIGN AND UTILITY MODEL PATENT APPLICATIONS

VALUE CHAIN

AUTHORIZED SALES



AND AFTER-SALES POINTS

1,260+ SUPPLIERS

TL 1+BILLION **PROCUREMENT**

EXPENDITURE

53+% **LOCAL PROCUREMENT RATIO**

TOTAL

PEOPLE-FOCUSED

2,750+ **SUGGESTIONS** 1,430+

OUT OF

EMPLOYEE PROJECTS IMPLEMENTED 230 PEOPLE ASSESSED FOR ERGONOMIC RISKS AT 170 POINTS

25,156 MAN/HOURS **OHS TRAINING** 2,030 EMPLOYEES

HEALTH CHECKED

2,730+ EMPLOYEES 70,525 **MAN/HOURS** TRAINING

ENVIRONMENT-FRIENDLY

WASTE RECOVERY RATIO GLASS HOUSE GAS EMISSIONS 1.37 TONS CO₂e/UNIT

TOTAL GLASS HOUSE GAS **EMISSION REDUCTION**

99.9%

932 GJ

124 TONS

ENERGY SAVINGS SOURCES ALLOCATED FOR ENHANCED **ENVIRONMENTAL PERFORMANCE IN 2016** TL 530,000+



PER UNIT VEHICLE PRODUCED

TOTAL ENVIRONMENTAL **TRAINING**

FOR EMPLOYEES TREES PLANTED IN THE LAST 5 YEARSIN AND OUT OF THE

COMPANY **7,600+**

TOTAL RECOVERED WATER

151,175 M³

CONTRIBUTION TO THE COMMUNITY



GENDER EQUALITY TRAINING PROVIDED FOR 1,825+ **EMPLOYEES**



FEMALE EMPLOYMENT RATIO