

OVERVIEW / OTOKAR IN 2015



Global

Products with Otokar-owned intellectual property rights, used in over 60 countries across 5 continents



Largest

Turkey's largest private company in the defence industry



Pioneer

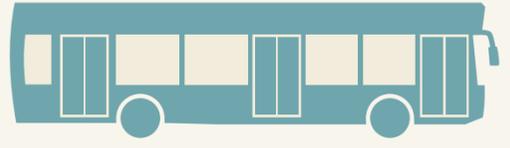
Leading supplier of land defence systems to Turkish Armed Forces



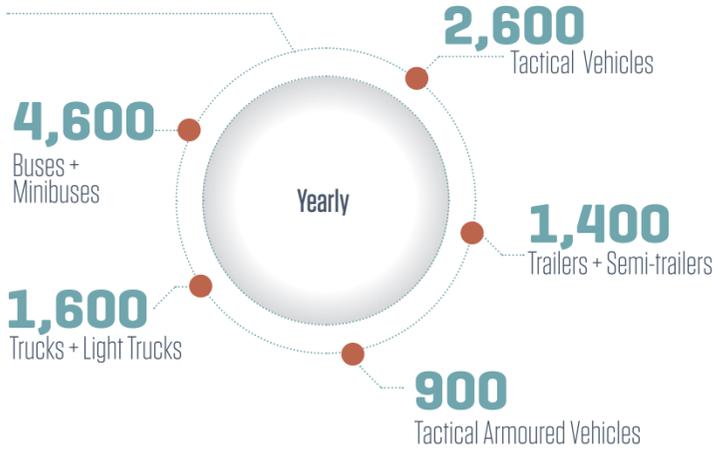
Market Leader

Most preferred bus brand in the 25+ capacity passenger transportation segment in Turkey for the last six years
most preferred small bus brand in France,
export leader in the Turkish small bus segment

1 out of every 3 buses sold in Turkey is Otokar



Production Capacity



USD **149** million
EXPORT REVENUES

TL **1.4** billion
2015 TURNOVER

TL **310** million
10-YEAR R&D EXPENDITURE



2,105
EMPLOYEES
1,484 Blue Collar
621 White Collar

552,000 m²
PRODUCTION AREA

approx. **300**
SALES & SERVICE NETWORK



Awards

- Golden Glove in the MESS Golden Glove OHS Implementation Awards
- Grand Award in Defence Industry given by the Undersecretariat for Defence Industries.
- Fifth Prize in Patent League given by the Turkish Patent Awards

Certificates

Otokar was granted OHSAS 18001 certification in Occupational Health and Safety.



Deal was signed for the largest contract awarded to a Turkish company for right-hand drive buses. An order of 176 buses was received from Malta.

New Product

- Kent Articulated Bus
- Tulpar S Light Tracked Armoured Vehicle
- Arma 8x8 CBRN Tactical Wheeled Armoured Vehicle

Main Battle Tank

Testing of the final two prototypes of Main Battle Tank Altay commenced at Turkish Armed Forces and the Undersecretariat for Defence Industries.

FOUNDED 1963
100%
LOCAL CAPITAL



Koç Holding A.S. **45%**
Unver Holding A.S. **25%**
Other **30%**

Competitive Advantages

