

# OTOKAR OTOMOTİV VE SAVUNMA SANAYİ A.Ş.

## Tender Process / Result

Publish Date: 05.06.2018

Disclosure Type: MED

Year:

Period:

Update Notification Flag? : Yes  
Correction Notification Flag? : No  
Postponed Notification Flag? : Yes  
Date of previous notification about the same subject : 20.02.2018  
Summary of Tender : Tender Result- Municipality of Bucharest Public Transportation tender

Subject of Tender : 400 Unit Bus Procurement  
Party Opened Tender : Municipality of Bucharest  
Board's Decision Related to Giving Offer to the Tender : -  
Other Parties if Participated in The Tender as a Group : Participated in the tender with our subsidiary company Otokar Europe SAS, which 100% of its capital owned by Otokar Otomotiv ve Savunma Sanayi A.Ş.  
Share of the Company if Participated in the Tender as Group : 100%  
Date of Tender Bid : 10.11.2017  
Ending up Date of The Tender : 19.02.2018  
Tender Result : Our proposal has decided as winning proposal by the Municipal of Bucharest.  
Tender Value : 458.100.826 Leu (approximately 98.3 million Euro as of 20.02.2018)  
The Accrued Amount for the Company from the Tender Amount : 458.100.826 Leu (approximately 98.3 million Euro as of 20.02.2018)  
Ratio Of Tender Value Corporate Share Amount To Gross Sales Revenue On Publicly Disclosed The Latest Financial Statement Of Company (%) : 26% (Calculated in accordance with the financial statements dated 31.12.2017)

### ADDITIONAL DISCLOSURES:

It has announced in the Material Event Disclosure dated 20.02.2018 that our subsidiary, Otokar Europe SAS which 100% of its capital is owned by our company has participated in public transportation tender about 400 units of bus procurement and their post purchase services for eight year by the Municipal of Bucharest in 10.11.2017. Municipal of Bucharest has notified our company that the tender has resulted in favor of Otokar.

Otokar has signed the agreement with the Municipal of Bucharest on 05.06.2018 after the completion of procedures prescribed in the relevant legislation. Deliveries of the vehicles are foreseen to be completed in 2018 and 2019, in batches.

.....  
This statement has been translated into english for informational purposes. In case of a discrepancy between the Turkish and the English versions of this disclosure statement, the Turkish version shall prevail.

.....  
We proclaim that our above disclosure is in conformity with the principles set down in "Material Events Communiqué" of Capital Markets Board, and it fully reflects all information coming to our knowledge on the subject matter thereof, and it is in conformity with our books, records and documents, and all reasonable efforts have been shown by our Company in order to obtain all information fully and accurately about the subject matter thereof, and we're personally liable for the disclosures.