Convenience translation into English of condensed financial statements and review report for the interim period between 1 January – 30 June 2014 (originally issued in Turkish)

(Convenience translation of a review report originally issued in Turkish)

# Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

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### (Convenience translation of a review report and originally issued in Turkish)

#### **Review Report on the Interim Financial Information**

To the Board of Directors of Otokar Otomotiv ve Savunma Sanayi A.Ş:

#### Introduction

We have reviewed the accompanying condensed financial statements of Otokar Otomotiv ve Savunma Sanayi A.Ş. ("the Company") as of June 30, 2014, which comprise condensed statement of financial position and condensed statement of profit or loss and other comprehensive income, statement of changes in equity and the statement of cash flows for the six-month-period then ended and a summary of explanatory notes ("interim condensed financial information"). The management of the Company is responsible for the preparation and fair presentation of the interim financial information in accordance with Turkish Accounting Standard No.34 "Interim Financial Reporting Standard" issued by the Public Oversight Accounting and Auditing Standards Authority. Our responsibility is to express a conclusion on these interim financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, "Limited Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial reporting process, and applying analytical and other review procedures. A review of interim financial information is substantially less in scope than an independent audit performed in accordance with the Turkish Independent Auditing Standards and the objective of which is to express an opinion on the financial statements. Consequently, a review on the interim financial information does not provide assurance that the audit firm will be aware of all significant matters which would have been identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention which may cause us to conclude that the accompanying interim condensed financial information of Otokar Otomotiv ve Savunma Sanayi A.Ş. are not prepared, in all material respects, in accordance with Turkish Accounting Standard No.34 "Interim Financial Reporting Standard".

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member firm of Ernst & Young Global Limited

Erdem Tecer, SMMM Partner

July 24, 2014 Istanbul, Turkey

# Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Interim condensed statement of financial position as of June 30, 2014 (Currency –Turkish Lira (TL) unless otherwise indicated)

		Current period	Previous period
		Reviewed	Audited
		June 30,	December 31,
	Notes	2014	2013
Assets			
Current assets			
Cash and cash equivalents	3	7.536.684	8.884.174
Trade receivables	7	329.205.972	399.220.867
- Due from related party	7, 21	73.977.975	71.374.049
- Other trade receivables	7	255.227.997	327.846.818
Other receivables		61.105	2.524
Inventories	8	332.459.745	297.797.165
Prepaid expenses	13	73.381.839	74.985.116
Other current assets	13	13.495.018	17.053.925
Total current assets		756.140.363	797.943.771
Non-current assets			
Trade receivables	7	165.759.599	192.938.324
Other receivables		56.562	58.112
Estimated earnings in excess of billings on uncompleted			
contracts	9	104.960.109	93.597.289
Financial investment	4	239.280	239.280
Property, plant and equipment	10	115.945.639	120.842.623
Intangibles	11	132.191.788	126.292.737
Deferred tax asset	19	43.039.040	43.338.020
Total non-current assets		562.192.017	577.306.385
Total assets		1.318.332.380	1.375.250.156

# Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Interim condensed statement of financial position as of June 30, 2014 (Currency –Turkish Lira (TL) unless otherwise indicated)

		Current period	Previous period
		Reviewed	Audited
		June 30,	December 31,
	Notes	2014	2013
Liabilities			
Current liabilities			
Short-term financial liabilities	5	5.810.420	138.276.975
Short-term portion of long-term financial liabilities	5	166.558.141	2.686.797
Financial derivatives liabilities	6	803.312	1.231.950
Trade payables	7	92,176,224	102.434.509
- Due to related party	7, 21	7.461.935	13.154.537
- Other trade payables	7	84.714.289	89.279.972
Employee benefit obligations	13	7.622.475	19.143.540
Other payables	. •	10.820.750	10.819.100
Deferred revenues	13	226.966.516	288.689.497
Government incentives and grants	10	1.733.770	1.467.624
Current tax liabilities for the current period income	19	5,222,575	7.043.047
Provisions	12	139.707.091	95.999.670
Other current liabilities	13	851.074	1.615.447
	10	0011011	1.010.117
Total current liabilities		658.272.348	669.408.156
Non-current liabilities	_	242 522 225	
Financial liabilities	5	348.568.305	332.047.500
Government incentives and grants		6.868.195	7.055.794
Long-term provisions	12	30.818.297	26.957.401
- Employee termination benefits	12	25.819.002	20.616.223
-Other long term provisions	12	4.999.295	6.341.178
Deferred revenues	13	55.567.858	66.511.725
Total non-current liabilities		441.822.655	432.572.420
Shareholders' equity			
Parent Company's equity			
Paid-in share capital		24.000.000	24.000.000
Inflation adjustment on equity items		52.743.030	52.743.030
Restricted reserves		38.958.147	29.078.147
Accumulated other comprehensive income and expense			
that is not subject to reclassification to income or loss		(5.032.138)	(3.551.453)
Retained earnings		61.119.856	74.438.113
Net income for the period		46.448.482	96.561.743
Total shareholders' equity		218.237.377	273.269.580
Total liabilities		1.318.332.380	1.375.250.156

# Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Interim condensed statement of profit or loss and other comprehensive income for the period ended June 30, 2014 (Currency –Turkish Lira (TL) unless otherwise indicated)

		Current period		Previous period	
		Reviewed		Reviewed	
		January 1 –	April 1 –	January 1 –	April 1 –
		June 30,	June 30,	June 30,	June 30,
	Notes	2014	2014	2013	2013
Net sales	14	641.430.304	358.183.998	709.054.889	374.677.057
Cost of sales (-)	14	(481.828.461)	(256.727.578)		
Cost of sales (-)	14	(401.020.401)	(230.727.376)	(551.118.649)	(290.756.106)
Gross profit		159.601.843	101.456.420	157.936.240	83.920.951
Selling, marketing and distribution expense (-)		(56.230.214)	(31.669.433)	(51.687.875)	(28.330.442)
General and administrative expense (-)		(21.822.637)	(11.637.892)	(22.296.939)	(11.545.037)
Research and development expenses (-)		(15.204.683)	(7.495.305)	(11.565.972)	(5.670.120)
Other operating income	15	54.549.301	14.138.562	57.950.591	33.029.066
Other operating expense (-)	16	(44.601.702)	(10.277.037)	(51.912.585)	(31.035.571)
Other operating expense (-)	10	(44.001.702)	(10.277.037)	(31.912.363)	(31.033.371)
Operating profit		76.291.908	54.515.315	78.423.460	40.368.847
In a constitution of the constitution		22.404	(2.440)	044.004	400 505
Income from investing activities		32.194	(3.110)	214.864	122.525
Expenses from investing activities (-)		-	-	-	-
Operating profit before financial expense		76.324.102	54.512.205	78.638.324	40.491.372
Financial income	17	8.341.764	2.919.310	1.635.008	1.119.177
Financial expense (-)	18	(29.625.950)	(13.015.632)	(19.249.465)	(11.074.776)
Timariolar expense ()	10	(2010201000)	(1010101002)	(10.2 10. 100)	(11.01 1.110)
Net income before taxes from continuing					
operations		55.039.916	44.415.883	61.023.867	30.535.773
Tax income/expense for continuing					
operations					
- Current tax expense for the period	19	(7.922.283)	(4.869.891)	(29.276.094)	(19.665.193)
- Deferred tax income/(expense)	19	(669.151)	(2.243.199)	23.134.901	17.889.989
- σ.		(**************************************	(=======,		
Net income		46.448.482	37.302.793	54.882.674	28.760.569
Actuarial gain / (loss) arising from defined					
Actuarial gain / (loss) arising from defined benefit plans		(1.850.856)	22.402	(1.461.418)	(369.951)
Tax effect		370.171	(4.481)	,	,
rax enect		370.171	(4.401)	292.284	19.417
Other comprehensive income / (expense)					
after tax		(1.480.685)	17.921	(1.169.134)	(350.534)
Total comprehensive income:		44.967.797	37.320.714	53.713.540	28.410.035
Total comprehensive medine.		77.301.131	37.320.714	33.7 13.540	20.410.033
Earnings per share (kr)	20	0,194	0,155	0,229	0,120
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# Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Interim statement of changes in equity for the period ended June 30, 2014 (Currency –Turkish Lira (TL) unless otherwise indicated)

				Accumulated other comprehensive income and expense that is not subject to			
				reclassification to income or loss			
	Paid-in share capital	Inflation adjustment on equity items	Restricted reserves	Actuarial gains and losses arising from defined employee benefit plans	Retained earnings	Net income for the period	Total shareholders' equity
January 1, 2013	24.000.000	52.743.030	22.798.147	(2.526.430)	66.441.516	78.276.597	241.732.860
Transfer to retained earnings Transfer to restricted reserves	<u>-</u>	-	6.280.000	- -	78.276.597 (6.280.000)	(78.276.597)	-
Dividends paid	-	=	-	-	(64.000.000)	-	(64.000.000)
Net income Other comprehensive income	<del>-</del> -	<del>-</del> -	-	(1.169.134)	-	54.882.674 -	54.882.674 (1.169.134)
Total comprehensive income	-	-	<del>-</del>	(1.169.134)	-	54.882.674	53.713.540
June 30, 2013	24.000.000	52.743.030	29.078.147	(3.695.564)	74.438.113	54.882.674	231.446.400
January 1, 2014	24.000.000	52.743.030	29.078.147	(3.551.453)	74.438.113	96.561.743	273.269.580
Transfer to retained earnings Transfer to restricted reserves	-		9.880.000	-	96.561.743 (9.880.000)	(96.561.743)	-
Dividends paid	-	-	-	-	(100.000.000)		(100.000.000)
Net income Other comprehensive income	-	-	-	(1.480.685)	-	46.448.482 -	46.448.482 (1.480.685)
Total comprehensive income	-	-	-	(1.480.685)	-	46.448.482	44.967.797
June 30, 2014	24.000.000	52.743.030	38.958.147	(5.032.138)	61.119.856	46.448.482	218.237.377

# Cash flow statement f or the period ended June 30, 2014 (Currency –Turkish Lira (TL) unless otherwise indicated)

		Reviewed	Reviewed
		Current period	Previous period
	Notes	June 30, 2014	June 30, 2013
Cash flows from operating activities		FF 000 040	04 000 007
Profit before tax		55.039.916	61.023.867
Adjustments to reconcile net income to net cash flows from operating activities:			
Depreciation and amortization expense	10, 11	23.116.208	19.365.905
Reserve for retirement pay	10, 11	3.102.469	2.092.592
Provision for impairment of inventory		599.461	(80.472)
Provision for guarantees	12	9.969.447	14.933.886
Gain on sale of property, plant and equipment		(32.194)	(214.865)
Loan interest expense	18	18.563.925	15.608.947
Unrealized foreign exchange differences expense arising from			
bank borrowings		(669.000)	-
Interest income from bank deposit	17	(555.597)	(105.819)
Provision for doubtful receivables	7	(19.634)	1.094.043
Loss/ (gain) on forward transactions, net		(368.304)	4.816.546
Operating income before changes in operating asset and			
liabilities		108.746.697	118.534.630
Trade receivables and other receivables		97.156.223	(194.965.810 <b>)</b>
Costs and estimated earnings in excess of billings on		(44.000.000)	(, , , , , , , , , , , , , , , , , , ,
uncompleted contracts		(11.362.820)	(14.283.904)
Inventories		(35.262.041)	(34.690.376)
Other current assets		5.162.184 (10.258.285)	18.769.521 5.609.906
Trade payables Other current liabilities		(37.040.257)	212.971.205
Realized (loss)/gain on forward transactions, net		(60.334)	(8.226.396)
Taxes paid		(9.742.755)	(9.207.683)
Guarantees paid	12	(13.601.518)	(9.823.391)
Employee termination benefits paid	12	(1.584.768)	(1.290.477)
Name I and the latest		00.450.000	22.22.22
Net cash provided by operating activities		92.152.326	83.397.225
Investing activities			
Purchase of property, plant and equipment	10	(3.589.917)	(4.848.026)
Purchase of intangible assets	11	(20.907.171)	(27.000.377)
Proceeds from sale of property, plant and equipment		411.008	677.232
		(0.1.000.000)	
Net cash used in investing activities		(24.086.080)	(31.171.171)
Financing activities			
Proceeds from bank borrowings		310.894.626	268.538.087
Repayments of bank borrowings		(272.669.474)	(161.193.000)
Interest payments		(8.194.485)	(10.105.315)
Interest received		555.597	` 105.819́
Dividends payments		(100.000.000)	(64.000.000)
Net cash provided by/ (used in) financing activities		(69.413.736)	33.345.591
1101 04011 provided by (4004 iii) illianoning dedivided		(00.410.100)	00.0-0.001
Net (decrease) / increase in cash and cash equivalents		(1.347.490)	85.571.645
Cash and cash equivalents at the beginning of the period	3	8.884.174	47.906.245
Cash and cash equivalents at the end of the period	3	7.536.684	133.477.890
oush and cash equivalents at the end of the period	3	1.330.004	133.411.080

Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (Currency – Turkish Lira (TL) unless otherwise indicated)

# 1. Organisation and nature of operations

Otokar Otomotiv ve Savunma Sanayi A.Ş. ("Otokar" or "the Company") was established in 1963 and is registered in Istanbul, Turkey and operating under the Turkish Commercial Code.

The Company operates in the automotive industry and off road vehicles, armoured vehicles, minibuses, midibuses and buses, trailers, semi-trailers, light truck and cross-country comprises the majority of its production. The number of the personnel in the Company is 2.317. (December 31, 2013 – 2.264).

The registered addresses of the Company are as follows:

#### Headquarters

Aydınevler Mahallesi, Dumlupınar Cad. No: 58 A Bl. 34854 Küçükyalı / İstanbul

#### Factory:

Atatürk Cad. No: 6 54580 Arifiye / Sakarya

The Company has a subsidiary named "Otokar Europe SAS" with a capital of Euro 100.000, established on August 18, 2011 for the purpose of organizing export activities and increasing export sales. Since "Otokar Europe SAS" operations does not materially affect the financial statements, it has not been subject to consolidation and has been presented at historical cost value (Not 4).

Financial statements are authorized for issue by the Board of Directors of the Company after the approval of Audit Committee, on July 24, 2014, signed by Ahmet Serdar Görgüç and Hüseyin Odabaş on behalf of Board of Directors of the Company. The Board of Directors has the power to amend the financial statements after issue.

The Company conducts part of its business transactions with the Koç Holding A.Ş. and related parties and has both customer and supplier relationships with related parties. The Company is registered to the Capital Market Board ("CMB") and its shares are listed on Borsa İstanbul (abbreviated as BIST) (Istanbul Stock Exchange ("ISE") formerly called) since 1996. As of June 30, 2014, the shares listed on BIST are 26,67% of the total shares. As of June 30, 2014, the principal shareholders and their respective shareholding percentages are as follows:

	%
Koc Holding A.Ş.	44,68
Unver Holding A.Ş.	24,81
Other	30,51
	100,00

The Parent Company (Koc Holding A.Ş.), is controlled by Koc Family and the companies owned by Koc Family.

The shareholder, Unver Holding A.Ş., is controlled by Unver Family.

Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

### 2. Basis of presentation of financial statements

### 2.1 Basis of presentation of financial statements

The accompanying condensed interim financial statements and disclosures have been prepared in accordance with the communiqué numbered II-14,1 "Communiqué on the Principles of Financial Reporting In Capital Markets" (the Communiqué) announced by the Capital Markets Board ("CMB") (hereinafter will be referred to as "the CMB Accounting Standards") on 13 June 2013 which is published on Official Gazette numbered 28676. In accordance with article 5th of the CMB Accounting Standards, companies should apply Turkish Accounting Standards/Turkish Financial Reporting Standards and interpretations regarding these standards as adopted by the Public Oversight Accounting and Auditing Standards Authority ("POA").

The condensed interim financial statements for the six month period ended June 30, 2014 have been prepared in accordance with TAS 34 Interim Financial Reporting. The condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements as of December 31, 2013.

The Company maintains their books of account in Turkish Lira ("TL") in accordance with Turkish Commercial Code and Tax Legislation and the Uniform Chart of Accounts issued by the Ministry of Finance.

The condensed interim financial statements are based on the statutory records, with adjustments and reclassifications for the purpose of fair presentation in accordance with Turkish Accounting Standards/Turkish Financial Reporting Standards and interpretations regarding these standards as adopted by the Public Oversight Accounting and Auditing Standards Authority. The adjustments are mainly related with deferred taxation, retirement pay liability, prorate and useful life depreciation adjustment of fixed assets, accounting of provisions, construction accounting for tank project and discount of receivables and payables.

The financial statements have been prepared under the historical cost convention, except derivative financial assets and liabilities carried at fair value.

# Functional and presentation currency

Functional and presentation currency of the Company is TL.

In accordance with the CMB's resolution dated March 17, 2005 and numbered 11/367, the financial statements were restated in accordance with Turkish Accounting Standards (TAS) 29 (Financial Reporting in Hyperinflationary Economies) for the last time as of December 31, 2004, since the objective conditions which require the application of restatement of financial statements have not been realized and that based on the existing data CMB has foreseen that the indications whether such conditions are going to be realized in the future is no longer probable. Therefore, non-monetary assets, liabilities and equity items including the share capital as of June 30, 2014 and December 31, 2013 have been restated by applying the relevant conversion factors through December 31, 2004 and carrying additions after December 31, 2004 at their nominal values.

### 2.2 Comparative information and reclassifications in prior period financial statements

In order to be inline with current period financial statements, the Company reclassified deferred maintenance revenue amounting to TL 17.637.017 from short term deferred revenue to long term deferred revenue as of December 31, 2013.

#### Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

#### 2. Basis of presentation of financial statements (continued)

#### 2.3 Changes in accounting policies

### New and amended standards and interpretations:

The accounting policies adopted in preparation of the interim condensed financial statements as of June 30, 2014 are consistent with those of the previous financial year, except for the adoption of new and amended TFRS and TFRIC interpretations effective as of 1 January 2014. The effects of these standards and interpretations on the Company's financial position and performance have been disclosed in the related paragraphs.

The new standards, amendments and interpretations which are effective as at 1 January 2014 are as follows:

# TAS 32 Financial Instruments: Presentation - Offsetting Financial Assets and Financial liabilities (Amended)

The amendments clarify the meaning of "currently has a legally enforceable right to set-off" and also clarify the application of the TAS 32 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous. These amendments did not have an impact on the interim condensed consolidated financial statements of the Company.

# **TRFS Interpretation 21 Levies**

The interpretation clarifies that an entity recognizes a liability for a levy when the activity that triggers payment, as identified by the relevant legislation, occurs. It also clarifies that a levy liability is accrued progressively only if the activity that triggers payment occurs over a period of time, in accordance with the relevant legislation. For a levy that is triggered upon reaching a minimum threshold, the interpretation clarifies that no liability should be recognized before the specified minimum threshold is reached. The interpretation is not applicable for the Company and did not have any impact on the financial position or performance of the Company.

# TAS 36 Impairment of Assets (Amended) - Recoverable Amount Disclosures for Non-Financial assets

As a consequential amendment to TFRS 13 Fair Value Measurement, some of the disclosure requirements in TAS 36 Impairment of Assets regarding measurement of the recoverable amount of impaired assets has been modified. The amendments required additional disclosures about the measurement of impaired assets (or a group of assets) with a recoverable amount based on fair value less costs of disposal. These amendments did not have an impact on the interim condensed financial statements of the Company.

# TAS 39 Financial Instruments: Recognition and Measurement (Amended)- Novation of Derivatives and Continuation of Hedge Accounting

Amendments provides a narrow exception to the requirement for the discontinuation of hedge accounting in circumstances when a hedging instrument is required to be novated to a central counterparty as a result of laws or regulations. These amendments did not have an impact on the interim condensed financial statements of the Company.

## Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

#### 2. Basis of presentation of financial statements (continued)

#### **TFRS 10 Consolidated Financial Statements (Amendment)**

TFRS 10 is amended to provide an exception to the consolidation requirement for entities that meet the definition of an investment entity. The exception to consolidation requires investment entities to account for subsidiaries at fair value through profit or loss in accordance with TFRS. This amendment does not have any impact on the financial position or performance of the Company.

## ii) Standards issued but not yet effective and not early adopted

Standards, interpretations and amendments to existing standards that are issued but not yet effective up to the date of issuance of the interim *condensed* financial statements are as follows. The Company will make the necessary changes if not indicated otherwise, which will be affecting the interim *condensed* financial statements and disclosures, when the new standards and interpretations become effective.

#### TFRS 9 Financial Instruments - Classification and measurement

As amended in December 2012, the new standard is effective for annual periods beginning on or after 1 January 2015. Phase 1 of this new TFRS introduces new requirements for classifying and measuring financial instruments. The amendments made to TFRS 9 will mainly affect the classification and measurement of financial assets and measurement of fair value option (FVO) liabilities and requires that the change in fair value of a FVO financial liability attributable to credit risk is presented under other comprehensive income. The second package of amendments issued in November 2013 initiate further accounting requirements for financial instruments, which are explained separately below as 2013 amendment, and removed the 1 January 2015 mandatory effective date of IFRS 9. The IASB is currently working on drafting the final requirements on impairment. The Company will quantify the effect in conjunction with the other phases, when the final standard including all phases is issued.

# The new standards, amendments and interpretations that are issued by the International Accounting Standards Board (IASB) but not issued by Public Oversight Authority (POA)

The following standards, interpretations and amendments to existing IFRS standards are issued by the IASB but not yet effective up to the date of issuance of the financial statements. However, these standards, interpretations and amendments to existing IFRS standards are not yet adapted/issued by the POA, thus they do not constitute part of TFRS. The Company will make the necessary changes to its interim condensed financial statements after the new standards and interpretations are issued and become effective under TFRS.

# IFRS 9 Financial Instruments – Hedge Accounting and amendments to IFRS 9, IFRS 7 and IAS 39 -IFRS 9 (2013)

In November 2013, the IASB issued a new version of IFRS 9, which includes the new hedge accounting requirements and some related amendments to IAS 39 and IFRS 7. Entities may make an accounting policy choice to continue to apply the hedge accounting requirements of IAS 39 for all of their hedging relationships. The standard does not have a mandatory effective date, but it is available for application now; a new mandatory effective date will be set when the IASB completes the impairment phase of its project on the accounting for financial instruments. The mandatory effective date of IFRS 9 has tentatively been decided as for annual periods beginning on or after 1 January 2018. The Company will quantify the effect in conjunction with the other phases, when the final standard including all phases is issued.

#### Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

#### 2. Basis of presentation of financial statements (continued)

#### Improvements to IFRSs

In December 2013, the IASB issued two cycles of Annual Improvements to IFRSs – 2010–2012 Cycle and IFRSs – 2011–2013 Cycle. Other than the amendments that only affect the standards' Basis for Conclusions, the changes are effective for annual reporting periods beginning on or after 1 July 2014.

## Annual Improvements to IFRSs - 2010-2012 Cycle

#### IFRS 2 Share-based Payment:

Definitions relating to vesting conditions have changed and performance condition and service condition are defined in order to clarify various issues. The amendment is effective prospectively.

#### IFRS 3 Business Combinations

Contingent consideration in a business acquisition that is not classified as equity is subsequently measured at fair value through profit or loss whether or not it falls within the scope of IFRS 9 Financial Instruments. The amendment is effective for business combinations prospectively.

#### IFRS 8 Operating Segments

The changes are as follows: i) Operating segments may be combined/aggregated if they are consistent with the core principle of the standard. ii) The reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker. The amendments are effective retrospectively.

## IFRS 13 Fair Value Measurement

As clarified in the Basis for Conclusions short-term receivables and payables with no stated interest rates can be held at invoice amounts when the effect of discounting is immaterial. The amendment is effective immediately.

# IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets

The amendment to IAS 16.35(a) and IAS 38.80(a) clarifies that revaluation can be performed, as follows:

i) Adjust the gross carrying amount of the asset to market value or ii) determine the market value of the carrying amount and adjust the gross carrying amount proportionately so that the resulting carrying amount equals the market value. The amendment is effective retrospectively.

## IAS 24 Related Party Disclosures

The amendment clarifies that a management entity – an entity that provides key management personnel services – is a related party subject to the related party disclosures. The amendment is effective retrospectively.

#### Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

#### 2. Basis of presentation of financial statements (continued)

## Annual Improvements - 2011-2013 Cycle

IFRS 3 Business Combinations

The amendment clarifies that: i) Joint arrangements are outside the scope of IFRS 3, not just joint ventures ii) The scope exception applies only to the accounting in the financial statements of the joint arrangement itself. The amendment is effective prospectively.

Amendment to the Basis for Conclusions on IFRS 13 Fair Value Measurement

The portfolio exception in IFRS 13 can be applied to financial assets, financial liabilities and other contracts. The amendment is effective prospectively.

IAS 40 Investment Property

The amendment clarifies the interrelationship of IFRS 3 and IAS 40 when classifying property as investment property or owner-occupied property. The amendment is effective prospectively.

The Company does not expect that these amendments will have significant impact on the financial position or performance of the Company.

### IAS 19 Defined Benefit Plans: Employee Contributions (Amendment)

IAS 19 requires an entity to consider contributions from employees or third parties when accounting for defined benefit plans. The amendments clarify that, if the amount of the contributions is independent of the number of years of service, an entity is permitted to recognise such contributions as a reduction in the service cost in the period in which the service is rendered, instead of allocating the contributions to the periods of service. These amendments are to be retrospectively applied for annual periods beginning on or after 1 July 2014. The amendments will not have an impact on the financial position or performance of the Company.

#### IFRS 11 - Acquisition of an Interest in a Joint Operation (Amendment)

In May 2014 the IASB amended IFRS 11 to provide guidance on the accounting for acquisitions of interests in joint operations in which the activity constitutes a business. This amendment requires the acquirer of an interest in a joint operation in which the activity constitutes a business, as defined in IFRS 3 Business Combinations, to apply all of the principles on business combinations accounting in IFRS 3 and other IFRSs except for those principles that conflict with the guidance in this IFRS. In addition, the acquirer shall disclose the information required by IFRS 3 and other IFRSs for business combinations. These amendments are to be applied prospectively for annual periods beginning on or after 1 January 2016. Earlier application is permitted. The amendments will not have an impact on the financial position or performance of the Company.

# IAS 16 and IAS 38 - Clarification of Acceptable Methods of Depreciation and Amortisation (Amendments to IAS 16 and IAS 38)

In May 2014, the IASB issued amendments to IAS 16 and IAS 38, prohibiting the use of revenue-based depreciation for property, plant and equipment and significantly limiting the use of revenue-based amortisation for intangible assets. The amendments are effective prospectively for annual periods beginning on or after 1 January 2016. Earlier application is permitted. The amendments will not have an impact on the financial position or performance of the Company.

#### Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

#### 2. Basis of presentation of financial statements (continued)

#### IFRS 15 - Revenue from Contracts with Customers

In May 2014, the IASB issued IFRS 15 Revenue from Contracts with Customers. The new five-step model in the standard provides the recognition and measurement requirements of revenue. The standard applies to revenue from contracts with customers and provides a model for the sale of some non-financial assets that are not an output of the entity's ordinary activities (e.g., the sale of property, plant and equipment or intangibles). IFRS 15 is effective for reporting periods beginning on or after 1 January 2017, with early adoption permitted. Entities will transition to the new standard following either a full retrospective approach or a modified retrospective approach. The modified retrospective approach would allow the standard to be applied beginning with the current period, with no restatement of the comparative periods, but additional disclosures are required. The Company is in the process of assessing the impact of the standard on financial position or performance of the Company.

### IAS 16 Property, Plant and Equipment and IAS 41 Agriculture (Amendment) - Bearer Plants

In June 2014, the IASB issued amendments that bearer plants, such as grape vines, rubber trees and oil palms should be accounted for in the same way as property, plant and equipment in IAS 16. Once a bearer plant is mature, apart from bearing produce, its biological transformation is no longer significant in generating future economic benefits. The only significant future economic benefits it generates come from the agricultural produce that it creates. Because their operation is similar to that of manufacturing, either the cost model or revaluation model should be applied. The produce growing on bearer plants will remain within the scope of IAS 41, measured at fair value less costs to sell. Entities are required to apply the amendments for annual periods beginning on or after 1 January 2016. Earlier application is permitted. The amendment is not applicable for the Company and will not have an impact on the financial position or performance of the Company.

### 2.4 Significant accounting judgments and estimates

The preparation of the financial statements require management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting year. Actual results could differ from those estimates. Those estimates are reviewed periodically, and as adjustments become necessary, they are reported in earnings in the periods in which they become known.

Significant estimates used in the preparation of these financial statements and the significant judgments with the most significant effect on amounts recognized in the financial statements are as follows:

- a) In the context of IAS 11 "Construction contracts" assumptions are made related to total cost of and profitability of projects.
- b) Deferred tax asset is recognised to the extent that taxable profit will be available against which the deductible temporary differences can be utilized. When taxable profit is probable, deferred tax asset is recognised for all deductable temporary differences. For the period ended June 30, 2014, since the Management believed the -indicators demonstrating that the Company will have taxable profits in the foreseeable future- are reliable, deferred tax asset has been recognized.
- c) Reserve for retirement pay is determined by using actuarial assumptions (discount rates, future salary increases and employee turnover rates).

#### Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

#### 2. Basis of presentation of financial statements (continued)

- d) The Company determines warranty provision by considering the past warranty expenses and remaining warranty period per vehicle.
- e) Provision for doubtful receivables is an estimated amount that management believes to reflect for possible future losses on existing receivables that have collection risk due to current economic conditions. During the impairment test for the receivables, the debtors, other than related parties, are assessed with their prior year performances, their credit risk in the current market, and their individual performances after the balance sheet date up to the issuing date of the financial statements and furthermore, the renegotiation conditions with these debtors are considered.
- f) Inventory price lists after discount is used to calculate impairment for inventories. In such cases that sales price cannot be predicted, inventory aging and physical status are considered together with technical personnel's opinion. If anticipated expected net realizable value is less than the cost, impairment for the difference is provided for.
- g) When allocating provision for legal risks, the probabilities of failure in the cases and the possible liabilities to be arisen in the case of failure are evaluated by the management through being counseled by legal advisors of the Company. The management determines the amount of the provisions based on their best estimates.
- h) The Company has made certain important assumptions based on experiences of technical personnel in determining useful economic life of mainly related to tangible and intangible assets

#### 2.5 Summary of significant accounting policies

The accounting policies used in the preparation of these condensed interim financial statements are consistent with those used in the preparation of annual financial statements for the year ended December 31, 2013 except for the reclassifications disclosed in Note 2.2. These fianancial statements should be analyzed together with the financial statements fort he year ended at December 31, 2013.

### 2.6 Segment reporting

As stated in Note 4, "Otokar Europe SAS" operations does not materially affect the financial statements, it has not been subject to consolidation and has been presented at historical cost value. Since the Company does not have different geographical and operational units, the Company does not make segment reporting and follows financial statements by one segment.

# 2.7 Convenience translation into English of financial statements originally issued in Turkish

The accounting principles described in Note 2 (defined as Turkish Accounting Standards/Turkish Financial Reporting Standards) to the accompanying financial statements differ from International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board with respect to the application of inflation accounting, classification of some income statement items and also for certain disclosures requirement of the POA.

#### Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

## 3. Cash and cash equivalents

	June 30, 2014	December 31, 2013
Cash at banks		
- demand deposits	5.564.494	1.921.397
- time deposits	-	4.071.425
Checks and notes received	1.926.043	2.862.136
Other	46.147	29.216
	7.536.684	8.884.174

As of June 30, 2014, the Company does not have any time deposits. As of December 31, 2013, the time deposits denominated in foreign currencies amounts to TL 1.321.425 and have an annual interest rate of 0,5% and maturity of 2 days. The time deposits amounting to TL 2.750.000 are denominated in TL and have an annual interest rate of 6% and maturity of 2 days.

As of June 30, 2014, checks and notes received consist of checks and notes given to banks for collections which are overdue as of balance sheet date.

As of June 30, 2014, the Company has restricted bank deposit amounting to TL 87.002. (December 31, 2013 – 862 TL).

# 4. Financial investments

The Company has a subsidiary titled as "Otokar Europe SAS" with a capital of Euro 100.000 (TL 239.280), established in France, on August 18, 2011, for the purpose of organizing export activities and increasing export sales. Since "Otokar Europe SAS" has not yet started its operations and does not materially affect the financial statements, it has not been subject to consolidation and is carried at cost values.

#### 5. Financial liabilities and short-term portion of long-term financial liabilities

			June 30, 2014
		Interest rate	
	Maturities	(%)	Maturities
Short-term bank borrowings (*)			
Denominated in TL(***)	July 3, 2014	-	2.918.526
Denominated in Euro	July 1, 2014	5,73	2.891.894
Total			5.810.420
Payments of the long-term bank borrowings and interest accruals (*)			
Denominated in TL			
Denominated in Euro	July 25, 2014 - April 14, 2017	8,54-11,36	122.377.885
	February 9, 2015	2,04	44.180.256
Total			166.558.141

# Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

# 5. Financial liabilities and short-term portion of long-term financial liabilities (continued)

June 30, 2014

			Julie 30, 2014
	Maturities	Interest rate (%)	TL
Long-term bank borrowings (*) (**)		, ,	
Denominated in TL Denominated in Euro	March 11, 2016-April 13, 2017 June 29, 2015	7,90-13,65 3,66	305.233.143 43.335.162
Total			348.568.305
(*) Bearing fixed interest rate (**) Weighted average maturity of long- (***) Interest free loans used for instution	-term borrowings are 781 days. n payments.		
		Dec	cember 31, 2013
		Interest rate	,
	Maturities	(%)	TL
Short-term bank borrowings (*)			
Denominated in T Denominated in EUR	January 2, 2014 –July 25, 2014 January 2, 2014	11,36 2,59-2,64	32.048.744 106.228.231
Total			138.276.975
Payments of the long-term bank borrowings and interest accruals (*)	d		
Denominated in TL Denominated in EUR	January 26, 2015- June 3, 2016 February 9 , 2015	8,36-11,90 2,04	2.326.037 360.760
Total			2.686.797
		Dec	cember 31, 2013
	Maturities	Interest rate (%)	TL
Long-term bank borrowings (*)(**)		(70)	
Denominated in TL	January 26, 2015 – March 3, 2016	8,36-11,90	288.000.000
Denominated in EUR	February 9, 2015	2,04	44.047.500
Total			332.047.500

<sup>(\*)</sup> Bearing fixed interest rate

As of June 30, 2014, the Company has not provided any guarantees for the borrowings received (December 31, 2013 - None).

<sup>(\*\*)</sup> Weighted average maturity days of long-term borrowings are 828 days.

# Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

### 6. Derivative financial instruments

Derivative financial instruments consist of the forward contracts which are entered into, to hedge foreign currency risk arising from Company's foreign currency sales.

		Current period	Fair value
	Contract	•	
	amount	Contract maturity	Liabilities
June 30, 2014:			
Forward transactions	146.900.406	July 3, 2014- August 7, 2014	(803.312)
Short-term derivative financial			
instruments	146.900.406		(803.312)
Total derivative financial instruments	146.900.406		(803.312)
		Previous period	Fair value
	Contract	•	
	amount	Contract maturity	Liabilities
December 31, 2013:			
Forward transactions	170.169.265	January 9, 2014 – February 13, 2014	(1.231.950)
Short-term derivative financial instruments	170.169.265		(1.231.950)
Total derivative financial instruments	170.169.265		(1.231.950)

# 7. Trade receivables and payables

## **Trade receivables**

	June 30,	December 31,
	2014	2013
Trada rassivables, ast	148.212.775	0.47,070,007
Trade receivables, net		247.876.807
Notes receivables, net	128.956.521	101.931.133
	277.169.296	349.807.940
Less: provision for doubtful receivables	(21.941.299)	(21.961.122)
Other short-term trade receivables	255.227.997	327.846.818
Trade receivables from related parties	73.977.975	71.374.049
Short-term trade receivables	329.205.972	399.220.867
Long-term trade receivables, net	146.428.637	178.669.298
Long-term notes receivable, net	19.330.962	14.269.026
Long-term trade receivables	165.759.599	192.938.324

### Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

### 7. Trade receivables and payables (continued)

As of June 30,2014, the Company has offsetted TL 51.439.128 (December 31, 2013 - None) from trade receivables that are collected from factoring companies as part of the irrevocable factoring.

### Guarantees received for trade receivables

Receivables of the Company mainly related to the sales to the minibus and bus dealers and trailer sales. As of June 30, 2014, the total trade receivable from the Company dealers amounting to TL 80.944.916 (December 31, 2013 - TL 47.451.597), after provision reserved for doubtful receivables, has been secured by mortgages and guarantees at the amount of TL 123.308.500 (December 31, 2013 - TL 115.573.500).

#### Aging analysis of trade receivables

The aging of the past due but not impaired receivables is as follows:

June 30, 2014	Trade receivables		
1- 30 day past due	-		
1- 3 month past due	-		
3- 12 month past due	-		
1- 5 year past due	447.179		
Over 5 year past due	-		
Total	447.179		
Amount secured with guarantee (1)	445.886		
December 31, 2013	Trade receivables		
1- 30 day past due	-		
1- 3 month past due	-		
3- 12 month past due	-		
1- 5 year past due	275.818		
Over 5 year past due	-		
Total	275.818		
Amount secured with guarantee (1)	275.818		

# (1) Pledges on trailers.

The movement of the provision for doubtful receivables for the period ended June 30, 2014 and June 30, 2013 are as follows:

	June 30, 2014	June 30, 2013
January 1 Foreign currency difference Additional provision	21.961.122 (189) (19.634)	19.747.448 - 1.094.043
Total	21.941.299	20.841.491

#### Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

## 7. Trade receivables and payables (continued)

As of June 30, 2014, average collection term for trade receivables is 60 - 90 days. (December 31, 2013 – 60 - 90 days).

## Trade payables

	June 30, 2014	December 31, 2013
Trade payables, net Notes payables, net	84.501.739 212.550	89.077.102 202.870
Other short-term trade payables	84.714.289	89.279.972
Trade payables to related parties	7.461.935	13.154.537
Short-term trade payables	92.176.224	102.434.509

As of June 30, 2014, average payment term for trade payables is 45 - 60 days. (December 31, 2013 – 45 - 60 days).

#### 8. Inventories

	June 30, 2014	December 31, 2013
Raw material	137.192.691	126.204.804
Work-in-process	24.653.142	3.974.688
Finished goods	59.338.021	42.478.530
Merchandise	50.611.494	43.191.637
Other inventory	62.568.330	83.251.978
(-) Impairment for inventories (*)	(1.903.933)	(1.304.472)
	332.459.745	297.797.165

<sup>(\*)</sup> TL 1.500.585 of impairment is related to finished goods (December 31,2013 - 1.049.500) and TL 403.348 is related to merchandises (December 31,2013 - 254.972). The impairment has been accounted under cost of sales account.

# 9. Costs and billings on uncompleted contracts and other payables

Receivable from costs and estimated earnings in excess of billings on uncompleted contracts is amounting to TL 104.960.109 as of June 30, 2014 (December 31, 2013 – TL 93.597.289) after netting with short term advance taken.

As of June 30, 2014, the short term advances taken by the Company related with ongoing projects which amounts to TL 163.829.944 was included in deferred revenue in the financial statements (December 31, 2013 – TL 232.113.373). The remaining amount of TL 43.269.219 which is included in deferred revenue comprise other advance taken from customers (December 31, 2013 – TL 36.402.368) and TL 19.867.353 (December 31, 2013 – TL 20.173.756) is related to deferred maintenance income.

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

# 10. Property, plant and equipment

For the period ended June 30, 2014, the movement of property, plant and equipment and the accumulated depreciation is as follows:

	January 1, 2014	Additions	Disposals	Transfers	June 30, 2014
Cost:					
Land	37.456.746	_	_	_	37.456.746
Land improvements	11.309.351	20.475	_	_	11.329.826
Buildings	60.170.668		_	_	60.170.668
Machinery, equipment and installations	111.943.555	693.689	(204.669)	95.406	112.527.981
Motor vehicles	7.957.194	1.055.202	(448.192)	-	8.564.204
Furniture and fixtures	31.761.624	1.300.038	(23.060)	20.710	33.059.312
Leasehold improvements	2.734.585	13.500	(=0.000)	60.599	2.808.684
Construction in progress	1.778.321	507.013	-	(176.715)	2.108.619
	265.112.044	3.589.917	(675.921)	-	268.026.040
Accumulated depreciation:	4.654.789	758.369			5.413.158
Land improvements			-	-	
Buildings	29.073.222	1.409.005	(204.457)	-	30.482.227
Machinery, equipment and installations	86.240.277	3.902.296	(204.157)	-	89.938.416
Motor vehicles	4.071.036	357.558	(86.379)	-	4.342.215
Furniture and fixtures	18.760.344	1.501.958	(6.572)	-	20.255.730
Leasehold improvements	1.469.753	178.902	-	-	1.648.655
	144.269.421	8.108.088	(297.108)	-	152.080.401
Net book value	120.842.623				115.945.639

January 1, 2013	Additions	Disposals	Transfers	June 30, 2013
07.450.740				07.450.740
	-	=	-	37.456.746
	-	-	-	10.068.228
59.598.896	-	-	-	59.598.896
108.789.029	834.551	(76.699)	-	109.546.881
8.703.831	841.540	(595.935)	_	8.949.436
27.791.048	1.184.201	(47.635)	_	28.927.614
1.737.346	30.742	-	_	1.768.088
867.007	1.956.992	-	-	2.823.999
255.012.131	4.848.026	(720.269)	-	259.139.888
3.169.967	737.553	_	_	3.907.520
26.329.510	1.367.961	-	_	27.697.471
		(47 009)	_	82.648.470
			_	4.000.794
			_	17.664.407
		(00.000)	_	1.381.410
1.291.393	03.013	_	_	1.301.410
129.899.977	7.657.993	(257.898)	-	137.300.072
125.112.154				121.839.816
	37.456.746 10.068.228 59.598.896 108.789.029 8.703.831 27.791.048 1.737.346 867.007 255.012.131 3.169.967 26.329.510 78.767.835 3.798.622 16.542.448 1.291.595	37.456.746 - 10.068.228 - 59.598.896 - 108.789.029 834.551 8.703.831 841.540 27.791.048 1.184.201 1.737.346 30.742 867.007 1.956.992  255.012.131 4.848.026  3.169.967 737.553 26.329.510 1.367.961 78.767.835 3.927.644 3.798.622 376.401 16.542.448 1.158.619 1.291.595 89.815	37.456.746	37.456.746

# Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

# 10. Property, plant and equipment (continued)

For the periods ended June 30, 2014 and June 30, 2013, the allocation of depreciation and amortization expenses of property, plant and equipment and intangibles has been as follows:

	June 30, 2014	June 30, 2013
Research and development expenses	14.117.792	11.011.291
Costs related to uncompleted contracts	3.760.935	3.436.648
Cost of goods sold	2.492.384	2.463.856
Development projects in process	934.911	852.562
Depreciation on outstanding inventories	563.102	633.510
General administrative expenses	710.184	577.790
Selling and marketing expenses	536.900	390.248
Total	23.116.208	19.365.905

As of June 30, 2014 and December 31, 2013, gross values of fully depreciated items which are still in use are as follows:

	June 30, 2014	December 31, 2013
Machinery, equipment and installations Motor vehicles	68.010.597 2.588.360	65.632.260 2.588.360
Furniture and fixtures Leasehold improvements	12.342.880 1.120.006	12.135.350 1.120.006
	84.061.843	81.475.976

# 11. Intangible assets

For the period ended June 30, 2014, the movement of intangibles and accumulated amortization is as follows:

	January 1,			
	2014	Additions	Transfers	June 30, 2014
Cost:				
Other intangible assets	12.289.381	465.455	-	12.754.836
Development costs	147.369.338	-	4.143.717	151.513.055
Development projects in process	35.639.826	20.441.716	(4.143.717)	51.937.825
	195.298.545	20.907.171	-	216.205.716
Accumulated amortization:				
Other intangible assets	8.371.380	890.329	-	9.261.709
Development costs	60.634.428	14.117.791	-	74.752.219
	69.005.808	15.008.120	-	84.013.928
Net book value	126.292.737			132.191.788

### Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

## 11. Intangible assets (continued)

For the period ended June 30, 2013, the movement of intangibles and accumulated amortization is as follows:

	January 1, 2013	Additions	June 30, 2013
01			
Cost:			
Other intangible assets	10.181.064	82.848	10.263.912
Development costs	114.200.265	-	114.200.265
Development projects in process	19.674.691	26.917.529	46.592.220
	144.056.020	27.000.377	171.056.397
Accumulated amortization:			
Other intangible assets	6.882.799	696.621	7.579.420
Development costs	37.131.351	11.011.291	48.142.642
,	44.014.150	11.707.912	55.722.062
Net book value	100.041.870		115.334.335

As of June 30, 2014 and December 31, 2013, the gross values of fully amortized intangible assets which are still in use are as follows:

	June 30, 2014	December 31, 2013
Other intangible assets Development costs (amortized)	6.500.468 14.425.939	6.131.494 5.848.347
	20.926.407	11.979.841

### 12. Provisions, contingent assets and liabilities

# **Provisions-short term**

	June 30, 2014	December 31, 2013
Provision for other cost (*)	108.965.945	76.011.181
Warranty provision	16.624.792	18.914.980
Provision for sales commission	6.233.595	735.433
Provision for personnel premium	5.960.000	- 105 774
Provision for imported material cost Other	851.208 1.071.551	135.774 202.302
Total	139.707.091	95.999.670

<sup>(\*)</sup> Includes costs incurred by the Company related with tank project, which were not charged yet, and costs incurred by the subcontractors that will be invoiced to the Company at the end of the project, which were computed according to the estimated percentage of completion by the subcontractors.

#### Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

#### 12. Provisions, contingent assets and liabilities (continued)

## **Provisions-long term**

	June 30, 2014	December 31, 2013
Warranty provision	4.999.295	6.341.178
Total	4.999.295	6.341.178

### **Warranty provision**

The movement of the warranty expense provision is as follows:

	June 30, 2014	June 30, 2013
January 1, Additional provision Payments	25.256.158 9.969.447 (13.601.518)	17.835.439 14.933.886 (9.823.391)
June 30	21.624.087	22.945.934

## **Provision for employee benefits**

	June 30, 2014	December 31, 2013
Provision for employment termination benefit Provision for vacation pay liabilities	19.541.699 6.277.303	16.173.142 4.443.081
Total	25.819.002	20.616.223

#### Provision for employment termination benefit

The retirement pay liability as at 30 June 2014 is subject to a ceiling of full TL 3.438 (31 December 2013 – full TL 3.254) per monthly salary for each service year.

The liability is not funded and accordingly there are no plan assets for the defined benefits as there is no funding requirement.

Provision for employment termination benefit is calculated by forecasting the present value of the total amount of the defined benefits paid to employees whose employment has ended due to retirement or for reasons other than resignation or misconduct

According to Turkish Accounting Standards, actuarial valuation methods is required to use in the calculation of the regarding provision. Actuarial assumptions used in the calculation of the total employment termination benefit are as follows:

	June 30, 2014	December 31, 2013
Net discount rate (%) Personnel turnover rate (%)	4,78 1,52	4,78 2,66

### Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

## 12. Provisions, contingent assets and liabilities (continued)

The principal assumption is based on proportional increase between expected rate of ceiling increase and inflation. Thus, inflation would be adjusted from expected effects and indicate the actual rate.

The movements of provision for employment termination benefits are as follows:

	June 30, 2014	June 30, 2013
January 1	16.173.142	13.716.119
Interest expense	731.835	685.806
Provision for the current period	2.370.634	1.406.786
Actuarial losses	1.850.856	1.461.418
Payment	(1.584.768)	(1.290.477)
June 30, 2014	19.541.699	15.979.652

### Provision for vacation pay liability

The movements of vacation pay liabilities are as follows:

	June 30, 2014	June 30, 2013
January 1 Increase during the year	4.443.081 1.834.222	3.313.961 1.077.834
	6.277.303	4.391.795

# **Commitments and contingencies**

As of June 30, 2014 and December 31, 2013, the tables which represent the position of guarantees, pledges and mortgages are as follow:

Guarantees given by the Company	June 30, 2014	December 31, 2013
Total amount of guarantees, pledges and mortgages given in the name of legal entity	716.492.047	796.640.829
b. Total amount of guarantees, pledges and mortgages given in favour of the parties which are included in the scope of full consolidation.	-	-
c. Total amount of guarantees, pledges and mortgages given to third parties for their liabilities in the purpose of conducting the ordinary operations.	-	-
d. Total amount of other guarantees, pledges and mortgages	-	-
Total	716.492.047	796.640.829

### Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

## 12. Provisions, contingent assets and liabilities (continued)

The details of guarantees, pledges and mortgages in terms of currency are as follows:

		June 30, 2014	D	ecember 31, 2013
	Original currency	TL	Original currency	TL
U.S. Dollars	244.339.411	518.830.305	274.909.369	586.739.066
Euro	38.456.325	111.211.846	40.592.173	119.198.916
SAR	-	-	22.000.000	12.519.320
Turkish Lira	86.449.896	86.449.896	78.183.527	78.183.527
-		716.492.047		796.640.829

The details of guarantees, pledges and mortgages in terms of company/institution are as follows:

	June 30, 2014	December 31,2013
Guarantee letters given Under secretariat of Ministry of Defense Other	419.444.188 297.047.859	421.597.311 375.043.518
	716.492.047	796.640.829

#### **Guarantee Letters**

a) Guarantees given as of June 30, 2014 and December 31, 2013 is as follows:

	June 30, 2014	December 31, 2013
Bank letters of guarantee (*)	716.492.047	796.640.829
	716.492.047	796.640.829

- (\*) Bank letters of guarantee amounting to TL 419.444.188 are given to Secretariat of Ministry of Defense for Altay Project (December 31, 2013– TL 421.597.311).
- b) Guarantees received as of June 30, 2014 and December 31, 2013 is as follows:

	June 30, 2014	December 31, 2013
Bank letters of guarantee (**) Guarantee notes Mortgages received Guarantee bills	339.755.631 29.788.684 842.000	331.750.195 37.121.748 842.000 280.000
	370.386.315	369.993.943

<sup>(\*\*)</sup> Bank letters of guarantee amounting to TL 145.736.171 are obtained from the sub-contractors for Altay Project (December 31, 2013 – TL 146.570.489).

### Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

### 12. Provisions, contingent assets and liabilities (continued)

#### **Contingent asset**

The legal case related to tax deduction for the R&D activities in 2010 has concluded in favor of the Company and TL 2.923.627 has been refunded to the Company. The same case of 2011 is still in progress at appeal phase. The expected refund amount for 2011 is TL 3.963.320. Also cases have been filed for the years 2012 and 2013 and the expected refunds are TL 6.851.730 and TL 20.922.191, respectively.

### 13. Prepaid expenses, deferred revenue and other assets and liabilities

#### a) Prepaid expenses

	June 30, 2014	December 31, 2013
Advances given Prepaid expenses	69.831.331 3.550.508	70.119.606 4.865.510
Total	73.381.839	74.985.116
b) Other current assets		
	June 30, 2014	December 31, 2013
Value added tax receivables Other	12.919.997 575.021	16.242.267 811.658
Total	13.495.018	17.053.925
c) Deferred revenue		
	June 30, 2014	December 31, 2013
Deferred repair and maintenance revenue (*) Advances received	19.867.353 207.099.163	20.173.756 268.515.741
Deferred income- short term	226.966.516	288.689.497
Deferred repair and maintenance revenue (*)	55.567.858	66.511.725
Deferred income- long term	55.567.858	66.511.725

<sup>(\*)</sup> Deferred revenue consists of deferred repair and maintenance revenue of vehicles sold within the scope of the contract.

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

# 13. Prepaid expenses, deferred revenue and other assets and liabilities (continued)

# d) Employee benefit obligations

	June 30, 2014	December 31, 2013
Due to personnel Social security premiums payable Taxes and funds payable	2.535.496 3.755.784 1.331.195	10.450.853 3.393.459 5.299.228
Total	7.622.475	19.143.540

#### e) Other current liabilities:

	June 30, 2014	December 31, 2013
Taxes and funds payable Deferred special consumption tax Other	184.764 332.256 334.054	827.468 447.325 340.654
Total	851.074	1.615.447

#### 14. Sales and cost of sales

# **Net sales**

	January 1 - June 30, 2014	April 1 - June 30, 2014	January 1 - June 30, 2013	April 1 - June 30, 2013
Domestic sales Export sales	550.708.499 91.760.287	274.924.066 83.918.891	611.481.655 97.815.526	339.097.815 35.679.506
Gross sales	642.468.786	358.842.957	709.297.181	374.777.321
Less: Sales discounts and sales returns	(1.038.482)	(658.959)	(242.292)	(100.264)
Net sales	641.430.304	358.183.998	709.054.889	374.677.057

As of June 30, 2014 and June 30, 2013 a breakdown of net sales in terms of categories are as follows:

	January 1 -	April 1 -	January 1 -	April 1 -
	June 30,	June 30,	June 30,	June 30,
	2014	2014	2013	2013
Commercial vehicles	319.529.442	161.875.799	432.640.289	232.038.500
Armored vehicles	186.586.331	130.702.331	162.260.345	80.640.261
Other sales (*)	135.314.531	65.605.868	114.154.255	61.998.296
	641.430.304	358.183.998	709.054.889	374.677.057

<sup>(\*)</sup> TL 89.354.129 of this amount is related to revenues of uncompleted contracts (June 30, 2013 - TL 68.329.211).

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

# 14. Sales and cost of sales (continued)

# Cost of sales

	January 1 -	April 1 -	January 1 -	April 1 -
	June 30,	June 30,	June 30,	June 30,
	2014	2014	2013	2013
Cost of finished goods sold	459.486.941	243.840.796	529.015.510	280.488.847
Cost of merchandise sold	22.341.520	12.886.782	22.103.139	10.267.259
Cost of sales	481.828.461	256.727.578	551.118.649	290.756.106

# 15. Other operating income

	January 1–	April 1 –	January 1–	April 1 –
	June 30,	June 30,	June 30,	June 30,
	2014	2014	2013	2013
Foreign exchange gain from trade receivable/ payables Forward transaction income Maturity difference income Incentive income Other income	37.543.560	5.711.699	39.520.077	28.501.420
	3.908.186	2.202.773	11.261.073	(9.912)
	9.353.781	4.322.711	4.400.262	3.108.432
	789.240	422.334	438.974	271.344
	2.954.534	1.479.045	2.330.205	1.157.782
Total	54.549.301	14.138.562	57.950.591	33.029.066

# 16. Other operating expenses

	January 1–	April 1 –	January 1–	April 1 –
	June 30,	June 30,	June 30,	June 30,
	2014	2014	2013	2013
Foreign exchange loss from trade receivable/ payables Forward transaction expenses Provision for doubtful receivables Other expenses	(40.884.634)	(8.992.276)	(34.711.509)	(16.911.900)
	(3.539.883)	(1.831.132)	(16.077.618)	(13.632.904)
	19.634	644.722	(1.094.042)	(469.391)
	(196.819)	(98.351)	(29.416)	(21.376)
Total	(44.601.702)	(10.277.037)	(51.912.585)	(31.035.571)

#### 17. Financial income

	January 1– June 30, 2014	April 1 – June 30, 2014	January 1– June 30, 2013	April 1 – June 30, 2013
Interest income from time deposits Foreign exchange gains on bank deposits Foreign exchange gains on bank loans	555.597 1.256.067 6.530.100	115.769 384.541 2.419.000	105.819 1.529.189 -	63.132 1.056.045
Total	8.341.764	2.919.310	1.635.008	1.119.177

#### Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

#### 18. Financial expense

	January 1– June 30, 2014	April 1 – June 30, 2014	January 1– June 30, 2013	April 1 – June 30, 2013
Interest expense on bank borrowings Foreign exchange losses on bank deposits Foreign exhange losses on bank loans	(18.563.925) (1.676.925) (9.385.100)	(11.348.950) (635.382) (1.031.300)	(15.608.947) (3.640.518)	(8.835.803) (2.238.973)
Total	(29.625.950)	(13.015.632)	(19.249.465)	(11.074.776)

### 19. Tax assets and liabilities

The Company is subject to taxation in accordance with the tax regulation and the legislation effective in Turkey. However, Otokar Europe SAS is subject to taxation in accordance with the tax regulation and the legislation effective in France.

In Turkey, the corporation tax rate is 20% (2013 - 20%). Corporate tax returns are required to be filed by the twenty-fifth day of the fourth month following the balance sheet date and taxes must be paid in one instalment by the end of the fourth month. The tax legislation provides for a temporary tax of 20% (2013 - 20%) to be calculated and paid based on earnings generated for each quarter. The amounts thus calculated and paid are offset against the final corporate tax liability for the year.

As of June 30, 2014 and December 31, 2013, income tax payables net off prepaid taxes presented in the balance sheet is as follows:

	June 30, 2014	December 31, 2013
Income tax payable (-) Prepaid tax	7.922.283 (2.699.708)	43.641.898 (36.598.851)
Income tax payable	5.222.575	7.043.047

The breakdown of total tax expense for the period ended June 30, 2014 and 2013 is as follows:

	January 1 – June 30, 2014	January 1– June 30, 2013
Current tax charge Deferred tax income	(7.922.283)	(29.276.094)
- Tax charged to profit for the period - Tax charged to other comprehensive income/expense	(669.151) 370.171	23.134.901 292.284
Total tax (expense)/income	(8.221.263)	(5.848.909)

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

#### 19. Tax assets and liabilities (continued)

As of June 30, 2014 and December 31, 2013, the breakdown of deferred tax bases and deferred tax liability computed using the current effective tax rates are as follows:

-	tempor	Cumulative ary differences	Deferred tax assets/(liability)	
	June 30,	December 31,	June 30,	December 31,
	2014	2013	2014	2013
Property, plant and equipment	(11.012.167)	(12.975.519)	1.278.861	886.191
Intangibles	(18.558.816)	(20.553.326)	(3.711.763)	(4.110.665)
Deferred financial expense	(210.542)	(501.791)	(42.108)	(100.358)
Inventories	1.867.373	1.373.503	373.475	274.701
Warranty reserve	21.624.087	25.256.158	4.324.817	5.051.232
Reserve for retirement pay	19.541.699	16.173.142	3.908.340	3.234.628
Deferred financial income	16.294.363	18.051.122	3.258.873	3.610.224
Other provisions	18.658.891	6.948.144	3.731.779	1.389.629
Deferred repair and maintenance income	75.435.211	86.685.480	15.087.042	17.337.095
Adjustment for percentage of completion method o	n			
construction projects	68.076.143	71.706.219	13.615.229	14.341.244
Other	6.072.475	7.120.490	1.214.495	1.424.099
Deferred tax asset			43.039.040	43.338.020

The movement of deferred tax asset for the period ended June 30, 2014 and 2013 is as follows:

	June 30, 2014	June 30, 2013
At January 1	43.338.020	11.092.336
Deferred tax income - Tax charged to profit for the period	(669.151)	23.134.901
- Tax charged to other comprehensive income/expense	370.171	292.284
At June 30	43.039.040	34.519.521

#### 20. Earnings per share

Earnings per share are calculated by dividing net profit by the weighted average number of shares that have been outstanding during the year concerned.

Companies can increase their share capital by making a pro rata distribution of shares (Bonus Shares) to existing shareholders without consideration for amounts resolved to be transferred to share capital from retained earnings. For the purpose of the earnings per share calculation such Bonus Share issues are regarded as stock dividends. Dividend payments, which are immediately reinvested in the shares of the Company, are regarded similarly. Earnings per main share are determined by dividing net income of the shareholders by the weighted average number of shares that have been outstanding during the related year concerned.

Earnings per share are calculated by dividing net profit by the weighted average number of shares that have been outstanding.

	January 1 - June 30, 2014	January 1 - June 30, 2013
Net income/(loss) attributable to shareholders (TL)	46.448.482	54.882.674
Weighted average number of issued shares	24.000.000.000	24.000.000.000
Earnings per share (Kr)	0,194	0,229

### Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

## 21. Related party disclosures

Due from and due to the related parties at the period ends and transactions with related parties during the periods are as follows:

i) Due from and due to related party balances as of June 30, 2014 and December 31, 2013:

Due from related parties	June 30, 2014	December 31, 2013
Ram Dış Ticaret A.Ş. (1) (*) Otokar Europe SAS (3) Ford Otosan A.Ş. (2) Other (1)	68.924.498 4.519.851 532.449 1.177	63.946.381 6.566.672 32.773 828.223
Total	73.977.975	71.374.049

<sup>(\*)</sup> Certain portion of export sales are realized through Ram Dış, accordingly the amount composed of accounts receivables arising on these transactions.

- (1) Related parties of main shareholder
- (2) Shareholder
- (3) Company's subsidiary not in consolidation scope

Due to related parties	June 30, 2014	December 31, 2013
Ram Dış Ticaret A.Ş. (1)	5.324.232	6.691.466
Zer Merkezi Hizmetler A.Ş. (1)	719.818	2.273.182
Eltek Elektrik Enerji İth.İhr.Top.Tic. A.Ş.(1)	400.418	372.365
Opet Fuchs Madeni Yağ A.Ş. (1)	275.279	280.439
Koç Holding A.Ş. (2)	250.065	74.846
Akpa Dayanıklı Tük.Paz. A.Ş. (1)	204.125	271.553
Ram Sigorta Aracılık Hz. A.Ş. (1)	200.898	202.176
Setur Servis Turistik A.Ş.(1)	46.035	732.046
Setair Hava Taşımacılığı ve Hizm.A.Ş. (1)	22.849	-
Otokoç Otomotiv Tic. ve San. A.Ş. (1)	10.767	235.919
Koçtaş Yapı Marketleri A.Ş.(1)	6.337	353.820
Koç Üniversitesi (1)	1.048	-
Divan Turizm İşletmeleri A.Ş. (1)	64	1.124
Arçelik A.Ş. (1)	-	213
KoçSistem Bilgi ve İletişim Hizm. A.Ş. (1)	-	1.573.987
Opet Petrolcülük A.Ş. (1)	-	91.401
Total	7.461.935	13.154.537

## Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

# 21. Related party disclosures (continued)

ii) Major sales and purchase transactions with related parties:

Product sales and service revenue	January 1 - June 30, 2014	April 1 - June 30, 2014	January 1 - June 30, 2013	April 1 - June 30, 2013
Ram Dış (1) (*)	75.224.075	73.854.684	88.001.687	28.863.884
Otokar Europe SAS (3)	6.739.756	4.117.694	2.336.101	1.730.047
Türk Traktör ve Ziraat Makineleri A.Ş. (1)	3.995.402	2.129.432	3.270.563	1.685.049
Ford Otosan (2)	180.152	180.000	193	31
Aygaz A.Ş. (1)	17.041	14.909	117.165	64.739
Otokoç (1)	551	-	-	-
RMK Marine (1)	485	485	-	-
Arçelik (1)	-	-	122.850	-
Total	86.157.462	80.297.204	93.848.559	32.343.750

<sup>(\*)</sup> Certain portion of export sales are realized through Ram Dış Ticaret, accordingly the amount composed of accounts receivables arising on these transactions.

- (1) Related parties of main shareholder
- (2) Shareholder
- (3) Company's subsidiary not in consolidation scope

	January 1 -	April 1 -	January 1 -	April 1 -
Purchase of property, plant and	June 30,	June 30,	June 30,	June 30,
equipment	2014	2014	2013	2013
Koç Sistem (1)	640.040	222.857	786.964	684.542
Otokoç (1)	65.563	-	172.282	112.503
Zer (1)	12.776	12.207	35.553	29.137
Koctas (1)	12.045	2.662	67.087	22.347
Arçelik (1)	4.748	3.418	5.564	3.275
Ark İnşaat (1)	-	-	438.503	438.503
Total	735.172	241.144	1.505.953	1.290.307
	January 1 -	April 1 -	January 1 -	April 1 -
	June 30,	June 30,	June 30,	June 30,
Inventory purchases	2014	2014	2013	2013
Zer (1)	6.690.126	3.223.573	6.160.335	4.146.295
Ram Dış (1)	2.461.506	782.777	3.463.300	2.192.532
Akpa (1)	1.470.733	719.887	2.144.538	976.603
Opet Fuchs (1)	1.159.660	660.887	852.813	548.558
Opet (1)	883.308	416.400	803.241	437.936
Koçtaş (1)	608.621	211.820	595.983	268.504
Türk Traktör (1)	205.737	110.409	251.162	152.258
Ford Otosan (2)	34.220	34.220	-	-
Arçelik (1)	1.137	-	5.287	1.268
Total	13.515.048	6.159.973	14.276.659	8.723.954

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

# 21. Related party disclosures (continued)

	January 1 - June 30,	April 1 - June 30.	January 1 - June 30,	April 1 - June 30,
Service purchases	2014	2014	2013	2013
Ram Dış (1)	2.265.479	976.578	5.740.112	1.969.863
Eltek (1)	2.134.929	1.018.835	802.954	802.954
Setur (1)	1.899.214	951.360	2.946.918	2.151.372
Koç Holding A.Ş. (2)	1.051.140	582.274	768.839	335.329
Otokar Europe SAS (3)	1.028.868	899.281	649.549	438.339
Otokoç (1)	824.903	335.378	617.325	194.293
Koç Sistem Bilgi (1)	518.995	258.116	174.576	(149.278)
Other (1)	173.167	135.787	409.555	283.962
Total	9.896.695	5.157.609	12.109.828	6.026.834

- (1) Related parties of main shareholder
- (2) Shareholder
- (3) Company's subsidiary not in consolidation scope

Bank deposits	June 30, 2014	December 31, 2013
		2010
Yapı ve Kredi Bankası A.Ş. (1)		
- Demand Deposits	2.842.730	1.680.822
- Time Deposits	-	2.750.000
	2.842.730	4.430.822
	June 30,	December 31,
Checks and notes in collection	2014	2013
Yapı ve Kredi Bankası A.Ş. (1)	26.983.409	33.393.531
	26.983.409	33.393.531
	June 30,	December 31,
Loans	2014	2013
Yapı ve Kredi Bankası A.Ş. (1)	122.748.564	47.093.434
	122.748.564	47.093.434

# Other operating income/expenses as of June 30, 2014

Foreign exchange gain from trade receivable/ payables	January 1 -	April 1 -	January 1 -	April 1 -
	June 30,	June 30,	June 30,	June 30,
	2014	2014	2013	2013
Ram Dış Ticaret A.Ş. (1)	3.815.365	424.148	530.495	324.090
Otokar Europe SAS (3)	775.253	341.233	-	-
Other(1)	6.715	4.300	391	320
Total	4.597.333	769.681	530.886	324.410

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

# 21. Related party disclosures (continued)

	January 1 -	April 1 -	January 1 -	April 1 -
Foreign exchange losses from trade	June 30,	June 30,	June 30,	June 30,
receivable/ payables	2014	2014	2013	2013
Ram Dış Ticaret A.Ş. (1)	271.627	115.378	313.081	239.027
Otokar Europe SAS (3)	121.203	121.203	-	-
Other (1)	14.635	814	6.227	5.806
Total	407.465	237.395	319.308	244.833
Financial income and expense with	related parties:			
	January 1 -	April 1 -	January 1 -	April 1 -
Interest income	June 30,	June 30,	June 30,	June 30,
	2014	2014	2013	2013
Yapı ve Kredi Bankası A.Ş. (1)	224.697	7.780	54.572	48.517
Total	224.697	7.780	54.572	48.517
	January 1 -	April 1 -	January 1 -	April 1 -
Interest expense	June 30,	June 30,	June 30,	June 30,
	2014	2014	2013	2013
Yapı ve Kredi Bankası A.Ş. (1)	837.615	600.656	266.306	38.853
Total	837.615	600.656	266.306	38.853
(1) Related parties of main shareholder				
	January 1 -	April 1 -	January 1 -	April 1 -
Foreign exchange gains	June 30,	June 30,	June 30,	June 30,
	2014	2014	2013	2013
Yapı ve Kredi Bankası A.Ş. (1)	4.146.738	2.428.549	278.283	42.502
Total	4.146.738	2.428.549	278.283	42.502
	January 1 -	April 1 -	January 1 -	April 1 -
Foreign evolunge lesses	June 30,	June 30,	June 30,	June 30,
Foreign exchange losses	2014	2014	2013	2013
Yapı ve Kredi Bankası A.Ş. (1)	3.405.102	735.323	380.999	265.767
Total	3.405.102	735.323	380.999	265.767

# Benefits provided to executives

Salaries and similar benefits provided to the executive management by the Company for the period ended June 30, 2014 amounted to TL 1.886.571 (June 30, 2013 - TL 2.133.570).

## Otokar Otomotiv ve Savunma Sanayi Anonim Şirketi

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

## 22. Nature and level of risks arising from financial instruments

# Foreign currency risk and related sensitivity analysis

The Company is exposed to the foreign exchange risk through the rate changes at the translation of foreign currency denominated liabilities to local currency. These risks are monitored and limited by analyzing the foreign currency position. Currency risk is monitored and limited by analyzing the foreign currency position. The Company follows a policy of diversifying its foreign currency position in order to manage the foreign currency risk that may arise due to future operations and recognized assets and liabilities.

The accompanying table represents the foreign currency risk of the Company as of June 30, 2014;

	Table of foreign currency positio				ncy position
					June 30, 2014
		TL equivalent (functional currency)	USD	EUR	GBP
1.	Trade receivables	190.725.093	21.748.321	50.011.222	(22.925)
2a.	Monetary financial assets (including cash, bank		31.663.382	3.381.732	7.499
	accounts)	77.040.724			
2b.	Non-monetary financial assets	-	-	-	-
3.	Other	32.635	4.304	8.125	-
4.	Current assets (1+2+3)	267.798.452	53.416.007	53.401.079	(15.426)
5.	Trade receivables	165.742.904	-	57.312.806	-
6a.	Monetary financial assets	104.960.109	49.430.210	-	-
6b.	Non-monetary financial assets	-	-	-	-
7.	Other	50.146	-	17.340	-
8.	Non-current assets (5+6+7)	270.753.159	49.430.210	57.330.146	-
9.	Total assets(4+8)	538.551.611	102.846.217	110.731.225	(15.426)
10.	Trade payables	(43.749.408)	(16.931.101)	(2.515.750)	(144.791)
11.	Financial liabilities	(47.072.150)	-	(16.277.240)	-
	Monetary other liabilities	(308.634.854)	(143.697.686)	(1.212.762)	-
	Non-monetary other liabilities	(19.867.353)	-	(6.870.000)	-
13.	Current liabilities (10+11+12)	(419.323.765)	(160.628.787)	(26.875.752)	(144.791)
14.	Trade payables	-	-	-	-
15.	Financial liabilities	(43.335.161)	-	(14.985.014)	-
16a.	Monetary other liabilities	-	-	-	-
	Non-monetary other liabilities	(55.567.858)	-	(19.215.000)	-
17.	Non-current liabilities (14+15+16)	(98.903.019)	-	(34.200.014)	-
18.	Total liabilities (13+17)	(518.226.784)	(160.628.787)	(61.075.766)	(144.791)
19.	Net asset/(liability) position of off-balance sheet				
	derivative instruments(19a-19b)	(15.390.812)	61.933.500	(50.797.194)	-
	Hedged total assets amount	131.509.594	61.933.500	-	-
	Hedged total liabilities amount	(146.900.406)	-	(50.797.194)	-
20.	Net foreign currency asset/(liability) position				
	(9+18+19)	4.934.015	4.150.930	(1.141.735)	(160.217)
21.	Net foreign currency asset/(liability) position of				
	monetary items (=1+2a+5+6a-10-11-12a-14-15-16a)	95.677.257	(57.786.873)	75.714.993	(160.217)
22.	Total fair value of financial instruments used for foreign				
	currency hedging	(15.390.812)	61.933.500	(50.797.194)	-
23.	Export (As of June 30, 2014)	91.759.805	25.245.883	13.320.945	20.038
24.	Import (As of June 30, 2014)	203.090.332	50.900.469	30.466.276	670.840

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

# 22. Nature and level of risks arising from financial instruments (continued)

			Tal	ole of foreign cur	rency position
				-	December 31,
		TL equivalent			2013
		(functional			
		currency)	USD	EUR	GBP
1.	Trade receivables	242.862.263	15.865.101	70.938.481	196.654
2a.	Monetary financial assets (including cash, bank	_ :_:00_:_00		. 0.000	
	accounts)	76.038.246	31.703.749	2.844.479	5.731
2b.	Non-monetary financial assets	-	-	-	-
3.	Other	-	-	-	-
4.	Current assets (1+2+3)	318.900.509	47.568.850	73.782.960	202.385
5.	Trade receivables	192.938.324	-	65.703.499	-
6a.	Monetary financial assets	93.597.289	43.853.858	-	-
6b.	Non-monetary financial assets	-	-	-	-
7.	Other	-	-	=	-
8.	Non-current assets (5+6+7)	286.535.613	43.853.858	65.703.499	<u>-</u>
9.	Total assets(4+8)	605.436.122	91.422.708	139.486.459	202.385
10.	Trade payables	(27.457.608)	(8.662.260)	(2.582.391)	(394.873)
11.	Financial liabilities	(106.228.231)	-	(36.175.117)	-
	Monetary other liabilities	(340.701.500)	(159.450.691)	(131.412)	-
	Non-monetary other liabilities	(20.173.756)	-	(6.870.000)	-
13.	Current liabilities (10+11+12)	(494.561.095)	(168.112.951)	(45.758.920)	(394.873)
14.	Trade payables	(44,400,000)	-	(45.400.054)	-
15.	Financial liabilities	(44.408.262)	-	(15.122.854)	-
	Monetary other liabilities	(00 544 705)	-	(00.050.000)	-
	Non-monetary other liabilities	(66.511.725)	-	(22.650.000)	-
17. 18.	Non-current liabilities (14+15+16)	(110.919.987)	(460 442 0E4)	(37.772.854)	(204.072)
19.	Total liabilities (13+17)  Net asset/(liability) position of off-balance sheet	(605.481.082)	(168.112.951)	(83.531.774)	(394.873)
19.	derivative instruments(19a-19b)	(1.231.950)	79.222.719	(58.000.000)	
100	Hedged total assets amount	169.085.050	79.222.719	(56.000.000)	-
	Hedged total liabilities amount	(170.317.000)	19.222.119	(58.000.000)	
20.	Net foreign currency asset/(liability) position	(170.517.000)	_	(30.000.000)	_
20.	(9+18+19)	(1.276.910)	2.532.476	(2.045.315)	(192.488)
21.	Net foreign currency asset/(liability) position of	(		(=10.101010)	(1021100)
	monetary items (=1+2a+5+6a-10-11-12a-14-15-16a)	86.640.521	(76.690.243)	85.474.685	(192.488)
22.	Total fair value of financial instruments used for foreign		,		,
	currency hedging	(1.231.950)	79.222.719	(58.000.000)	-
23.	Export (As of June 30, 2013)	97.815.526	34.289.563	14.313.550	862.475
24.	Import (As of June 30, 2013)	217.752.159	50.743.549	50.254.136	2.370.574

Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

# 22. Nature and level of risks arising from financial instruments (continued)

The following table demonstrates the sensitivity to a possible change of 10% in the USD, Euro and GBP exchange rates, with all other variables held constant, on the Company's income before tax as of June 30, 2014 and December 31, 2013:

		Exchange rate sens	Exchange rate sensitivity analysis table	
			June 30, 2014	
		Profit/(loss) before tax	Profit/(loss) before tax	
		Appreciation of	Depreciation of	
		foreign currency	foreign currency	
	In case 10% appreciation of USD against TL:			
1	USD net asset/liability	881.408	(881.408)	
	Amount hedged for USD risk (-)	-	(001.400)	
3-	USD net effect (1+2)	881.408	(881.408)	
	In case 10% appreciation of EUR against TL:			
4-	EUR net asset/liability	(330.178)	330.178	
5-	Amount hedged for EUR risk (-)		-	
6-	EUR net effect (4+5)	(330.178)	330.178	
	In case 10% appreciation of GBP against TL:			
7-	GBP net asset/liability	(57.829)	57.829	
-	Amount hedged for GBP risk (-)	(57,000)	-	
9-	GBP net effect (7+8)	(57.829)	57.829	
	Total (3+6+9)	493.401	(493.401)	
4- 5- <b>6-</b>				
		Exchange rate sensitivity analysis table December 31, 2013		
		Profit/(loss)	Profit/(loss)	
		before tax	before tax	
		Appreciation of	Depreciation of	
		foreign currency	foreign currency	
	In case 10% appreciation of USD against TL:			
	USD net asset/liability	540.506	(540.506)	
	Amount hedged for USD risk (-)	<u>-</u>	<u>-</u>	
3-	USD net effect (1+2)	540.506	(540.506)	
2-	In case 10% appreciation of EUR against TL:			
	EUR net asset/liability	(600.607)	600.607	
-	Amount hedged for EUR risk (-)	(222.227)	-	
6-	EUR net effect (4+5)	(600.607)	600.607	
	In case 10% appreciation of GBP against TL:			
	GBP net asset/liability	(67.590)	67.590	
-	Amount hedged for GBP risk (-)  GBP net effect (7+8)	(67.590)	- 67.590	
	•	,,		
	Total (3+6+9)	(127.691)	127.691	

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Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

#### 23. Financial instruments

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2. Disclosure of fair value measurements by level of the following fair value measurement hierarchy:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

The following table presents the Company's assets that are measured at fair value at June 30, 2014 and December 31, 2013:

Level 1	Level 2	Level 3	Total
-	803.312	-	803.312
-	803.312	-	803.312
-	1.231.950	-	1.231.950
	1 231 950	_	1.231.950
	-	- 803.312 - 803.312	- <b>803.312 803.312</b> 1.231.950 -

Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price, if one exists.

The estimated fair values of financial instruments have been determined by the Company using available market information and appropriate valuation methodologies. However, judgment is necessarily required to interpret market data to estimate the fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange.

Company considers that carrying amounts reflect fair values of the financial instruments.

Monetary assets - Short term monetary assets are considered to approximate their respective carrying values due to their short-term nature and low level of credit risk.

Monetary liabilities –Trade payables and other monetary liabilities are considered to approximate their respective carrying values due to their short-term nature. The fair values of long-term bank borrowings with fixed interest rates are noted that it is close to approximate their respective carrying values, since the interest rate as of balance sheet date is used. The fair values of short-term bank borrowings are considered to approximate their respective carrying values due to their short-term nature.

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Notes to the condensed interim financial statements for the period ended June 30, 2014 (continued) (Currency –Turkish Lira (TL) unless otherwise indicated)

24. Subsequent events

None.

25. Other matters which are significant to the financial statements or which should be disclosed for the purpose of true and fair interpretation of the financial statements

None.